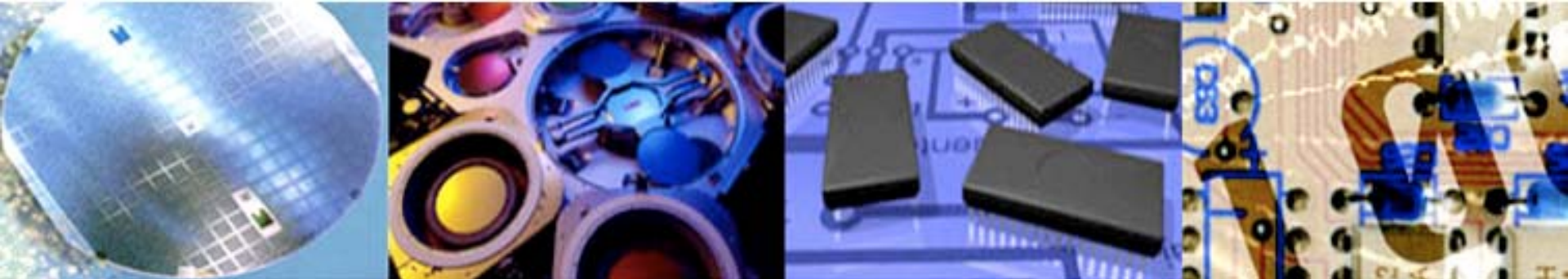


YOLE Finance

Corporate Finance & Advisory

From technology to industrial value



Espace Hamelin - 17 rue de l'Amiral Hamelin – 75016 Paris – France
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Yole Finance a business unit of the Yole Group

- **Yole Finance is the Corporate Finance & Advisory unit of the Yole Group.**
- **Yole Finance is advising customers to**
 - **Capture core business value of emerging technologies**
 - **Adjust their corporate finance requirements to their growth**
 - **Optimize their technology and corporate assets against market changes.**
- **Typically, our services are used in the context of:**
 - **Generating value for innovation**
 - **Developing and Implementing Expansion strategies.**

Overview of Yole Développement

- Yole Développement is a market research and strategy consulting company, founded in 1998 with headquarters in Lyon, France.
- Our fields of competences include:
 - MEMS
 - Microfluidics
 - Compound Semiconductor (SiC, GaN, AlN, ZnO)
 - LED & HB LED
 - Power electronics
 - Photovoltaic
 - Advanced Packaging (3D IC, TSV, SoC, WLP)
 - Image sensors
 - Nanomaterials.



Yole Finance activities

Expansion

[Emmanuel Cohen-Laroque]

- M&A (buy/sell side)
- Fundraising
- IP portfolio optimization (corporate)
- Technology scouting (corporate)
- Restructuring
- Turnaround

Generate value from innovation

[Géraldine Andrieux-Gustin]

- **Coaching** emerging companies with adapted **financial supports** and **business development**
- **Accompany** organization in their **commercialization**
- **Support to IP portfolio management:** optimize **value and investment**
- **Technology scouting:** invest in the right technologies
- **Due Diligences** : optimize and lower risk of investments

Create – Leverage – Optimize – Restructure

Yole Finance added value

- M&A
- Fundraising
- Turnaround

Yole has a **recognized expertise** and a close, direct relationship with top industrial **corporate executives**.

Our added value:

- **capture the best target**
- **anticipate** industrial and market **trends**

- IP management
- Technology scouting
- Due Diligences

Yole has a **unique ability**:

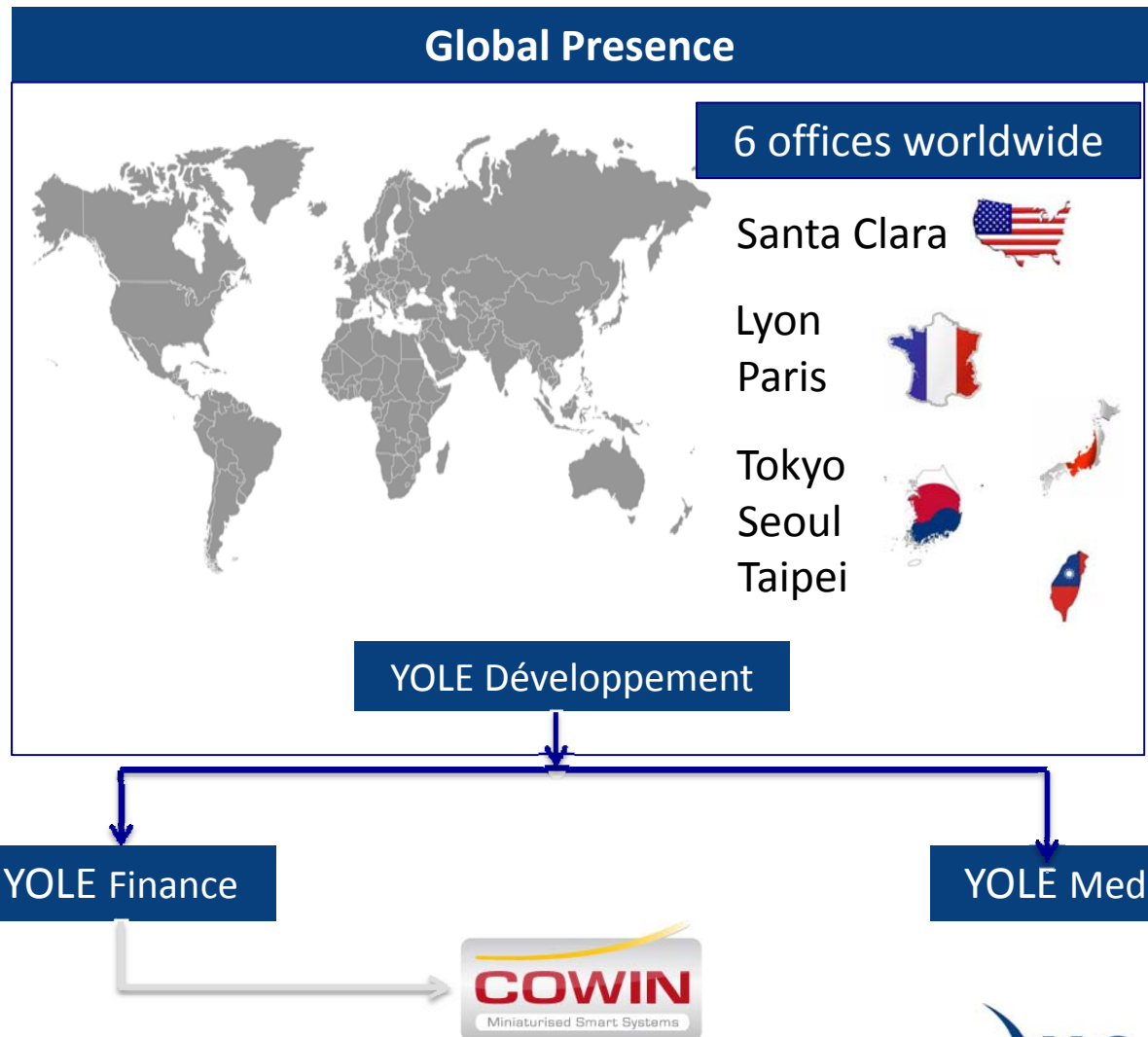
- to **identify** technological and manufacturing **challenges** to strenghten **value creation** in line with **market demand**
- to translate them into **financial forecasts**

Our competences are complemented by the globally renowned and unique industry, technological, market and industrialization expertise of the Yole Group.



The Yole Group

- Founded in 1998
- Headquartered in Lyon (France)
- 50+ associates worldwide
- Covering : MEMS, Microfluidics and MedTech, Advanced Packaging, Compound Semiconductors, Power Electronics, LEDs, and Photovoltaics.



Selected Yole references

Industrial Leaders

R&D centres

Financial Investors

Create – Leverage – Optimize – Restructure

Yole Finance Team



Jean-Christophe Eloy, Managing Partner – eloy@yole.fr

- Founder and CEO of Yole Développement in 1998
- 20 years of experience in Semiconductor sector
- He holds an engineering degree from INPG and a master degree from EM Lyon



Géraldine Andrieux-Gustin, Senior Partner – andrieux@yole.fr

- Marketing manager in the Life Science industry
- 15 years of experience in supporting innovative companies in implementing their growth strategies
- She holds master degrees from Paris VI and from EM Lyon, Géraldine is also COWIN coordinator



Emmanuel Cohen-Laroque, Senior Partner & Investment Fund Manager – cohen-laroque@yole.fr

- Emmanuel is a serial entrepreneur and former institutional investment fund director
- +20 years of experience in Innovation, Investment, Commercialization and IP transfer
- He holds a medical research postgrade from Geneva University and a degree in Innovation Management from EM Lyon



Christophe Blanc, Associate – blanc@yole.fr

- 8 years of experience in Automotive and Cleantechology
- Christophe participated in fundraising and M&A transactions
- He holds an engineering degree from INSA Lyon and an MBA from HEC Paris



Jérôme Mouly, Associate – mouly@yole.fr

- 12 years of experience as a market analyst in the Micro-electronic sector
- He holds a master degree from Lyon 1
- Jérôme is also COWIN partner

